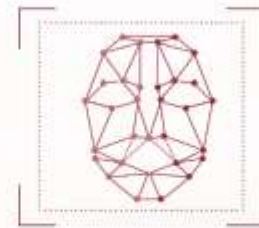
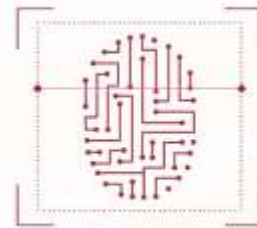


# INVESTOR RELATIONS

First mover in biometrics and Security



## 유의 사항

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본 자료의 재무정보는 한국채택국제회계기준에 따라 작성된 연결 기준의 영업실적입니다.

본 자료는 미래에 대한 “예측정보”를 포함하고 있습니다. 이는 과거가 아닌 미래의 사건과 관계된 것으로 회사의 향후 예상되는 경영현황 및 재무실적을 의미하고, 표현상으로는 ‘예상’, ‘전망’, ‘계획’, ‘기대’ 등과 같은 단어를 포함합니다. “예측정보”는 그 성격상 불확실한 사건들을 언급하는데, 회사의 향후 경영현황 및 재무실적에 긍정적 또는 부정적으로 영향을 미칠 수 있는 불확실성에는 다음과 같은 것들이 포함됩니다.

- 환율, 이자율 등의 변동을 포함한 국내·외 금융시장의 동향
- 사업의 처분, 인수 등을 포함한 회사의 전략적인 의사결정
- 회사가 영위하는 주요 사업분야의 예상치 못한 급격한 여건 변화
- 기타 경영현황 및 재무실적에 영향을 미칠 수 있는 국내·외적 변화

이러한 불확실성으로 인해 회사의 실제 미래 실적은 “예측정보”에 명시적 또는 묵시적으로 포함된 내용과 중대한 차이가 있을 수 있음을 양지하시기 바랍니다.

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INVESTOR RELATIONS

# CONTENTS

- I. **Company Overview**
  - II. **Business & Products**
  - III. **Investment Highlight**
  - IV. **Appendix**
- 

# 2018 Investor Relations

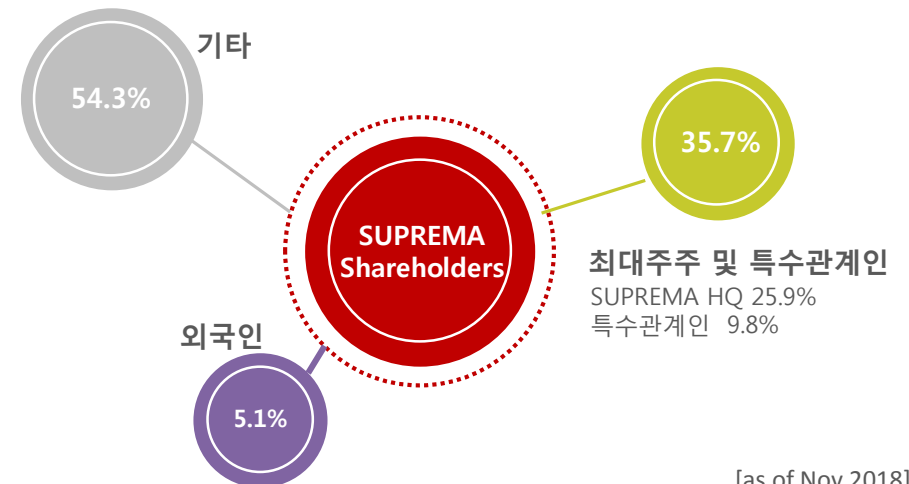
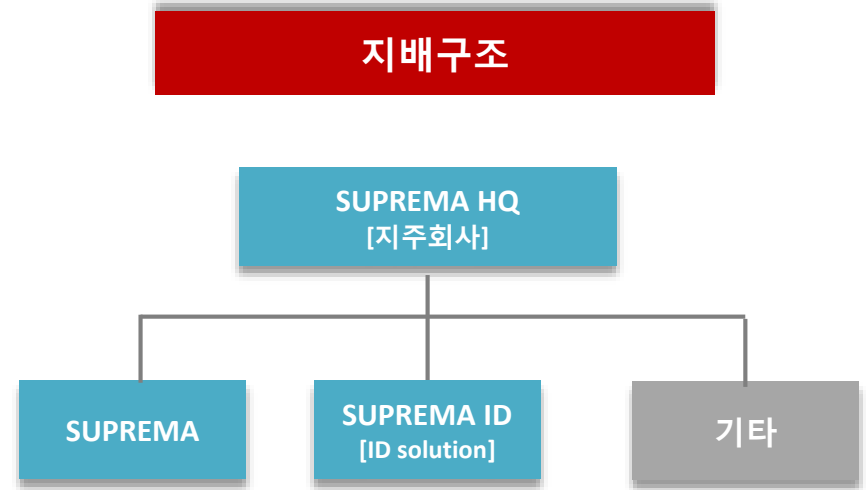
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## Company Overview

# I-1 Company Profile

World's Best Biometric Company with Innovative Technologies

사명	(주) 슈프리마
설립일	2015.12.31 (인적분할전 설립일 2004.05.04)
주요경영진	문영수, 송봉섭 대표이사 (각자 대표)
종업원수	148명 (2018. 09 기준)
R&D 투자	매출액의 15% (2018. 09 기준)
주소	경기도 성남시 분당구 정자일로 248



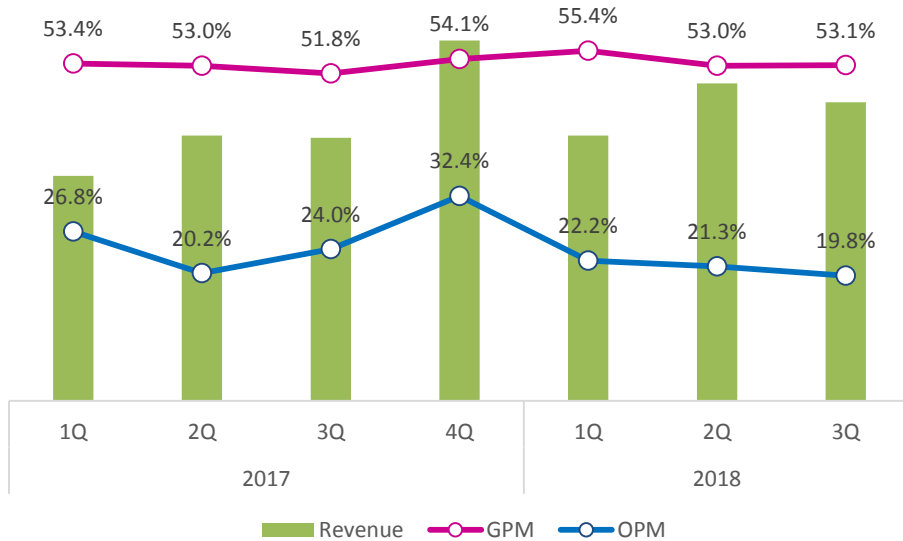
[as of Nov 2018]

# I-2 Stable Growth & Financial Structure

Solid Growth with High Margin and Healthy Financial Structure

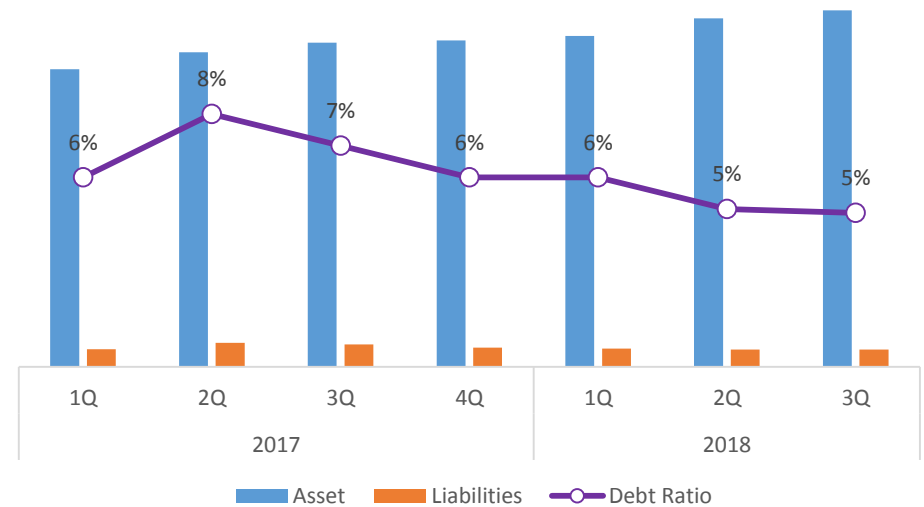
## 분기별 매출 및 이익율

(단위 : 십억원, %)



## 자산 vs 부채

(단위 : 십억원, %)



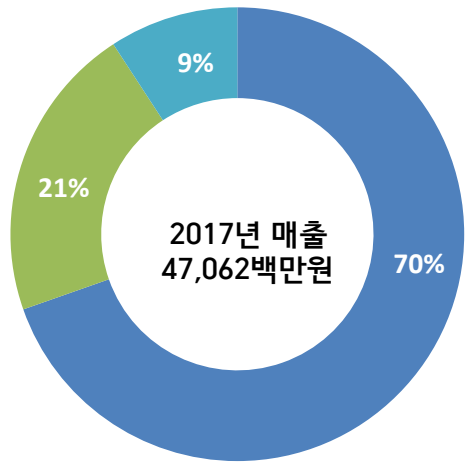
(단위:십억원,%)	2017				2018		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
매출액	9.5	11.2	11.1	15.2	11.2	13.4	12.9
매출총이익	5.1	6	5.8	8.2	5	7.1	6.9
영업이익	2.5	2.3	2.7	4.9	2.5	2.9	2.7
순이익	0.4	3.5	3.4	1.8	1.7	5.7	2.6

(단위:십억원,%)	2017				2018		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
자산총액	94.2	99.6	102.6	103.3	104.7	110.3	112.9
부채총액	5.6	7.6	7.1	6.1	5.8	5.5	5.5
부채비율	6%	8%	7%	6%	6%	5%	5%

# I-3 Sales Breakdown

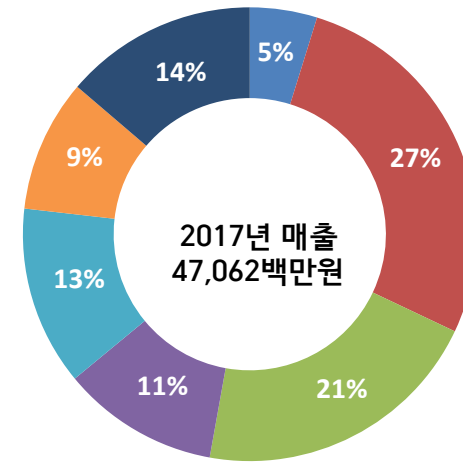
Solid Growth with High Margin and Heathy Financial Structure

제품별 매출비중



■ BioStar ■ SFM+BioSign ■ Others

지역별 매출비중



■ Africa ■ Asia ■ Europe ■ L.America ■ M.East ■ N.America ■ Korea

# 2018 Investor Relations

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## Business & Products



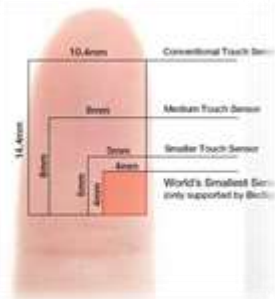
# II Business Area & Products Overview

Product diversification for Leading the Industries



## BioSign

스마트폰용 지문인식솔루션



Under-Display 알고리즘



## BioStar

출입보안 및 근태관리 시스템  
(지문 & 얼굴인식)



엔터프라이즈급 출입보안솔루션

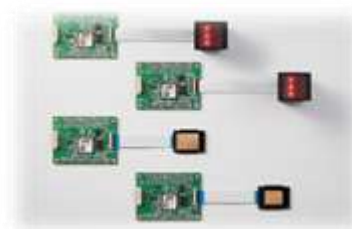


국내근태시장(주52시간제) 사업확대



## SFM

지문인식 코어테크놀로지  
(지문인식모듈)



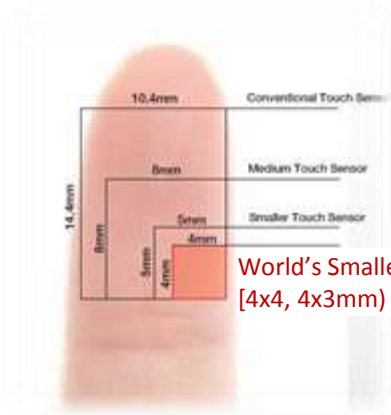
13.5mm 초박형 지문인식센서모듈  
(Slim Module)



# II-1 BioSign – Key Features

World's Best Performing Fingerprint Authentication Algorithm for Smartphone

## BioSign 2.0 (Capacity Sensor)



World's Smallest Sensor [4x4, 4x3mm]

**Flexibility in Design**

Supporting Any Sensor Types & Forms

**Fastest Speed**

50ms Authentication Time

**Most Accurate**

50% Lower FRR than Major Player

**Robust Performance over Time**

Technology gets smarter with use

## BioSign 3.0 (Under-display Sensor)



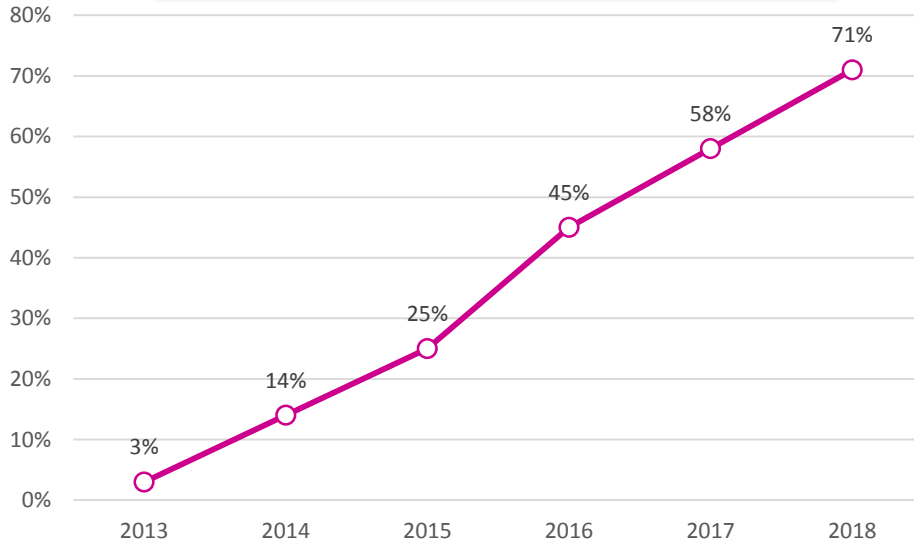
[출처 : KTB증권 Report '핸드셋 앞서보는 신기술 FOD' 2018.05]

	광학식	초음파식
그림		
방식	광원을 쬐 반사된 빛의 움직임에 따라 지문 굴곡을 수집	초음파를 이용하여 피부 표면층의 미세한 특징을 스캔
센서 위치	디스플레이 아랫면	디스플레이 아랫면

# II-1 BioSign – Market & Strategies

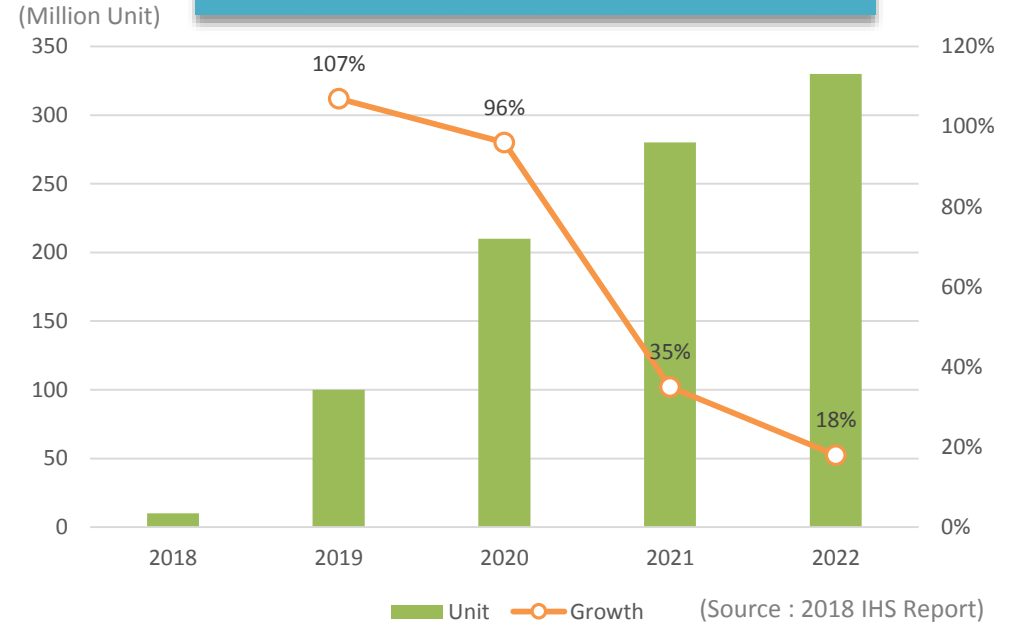
Increasing Fingerprint Penetration & BioSign Market Share

스마트폰 지문인식 침투율



(Source : Counterpoint Technology Market Research)

디스플레이지문인식 센서 출하량 및 성장률



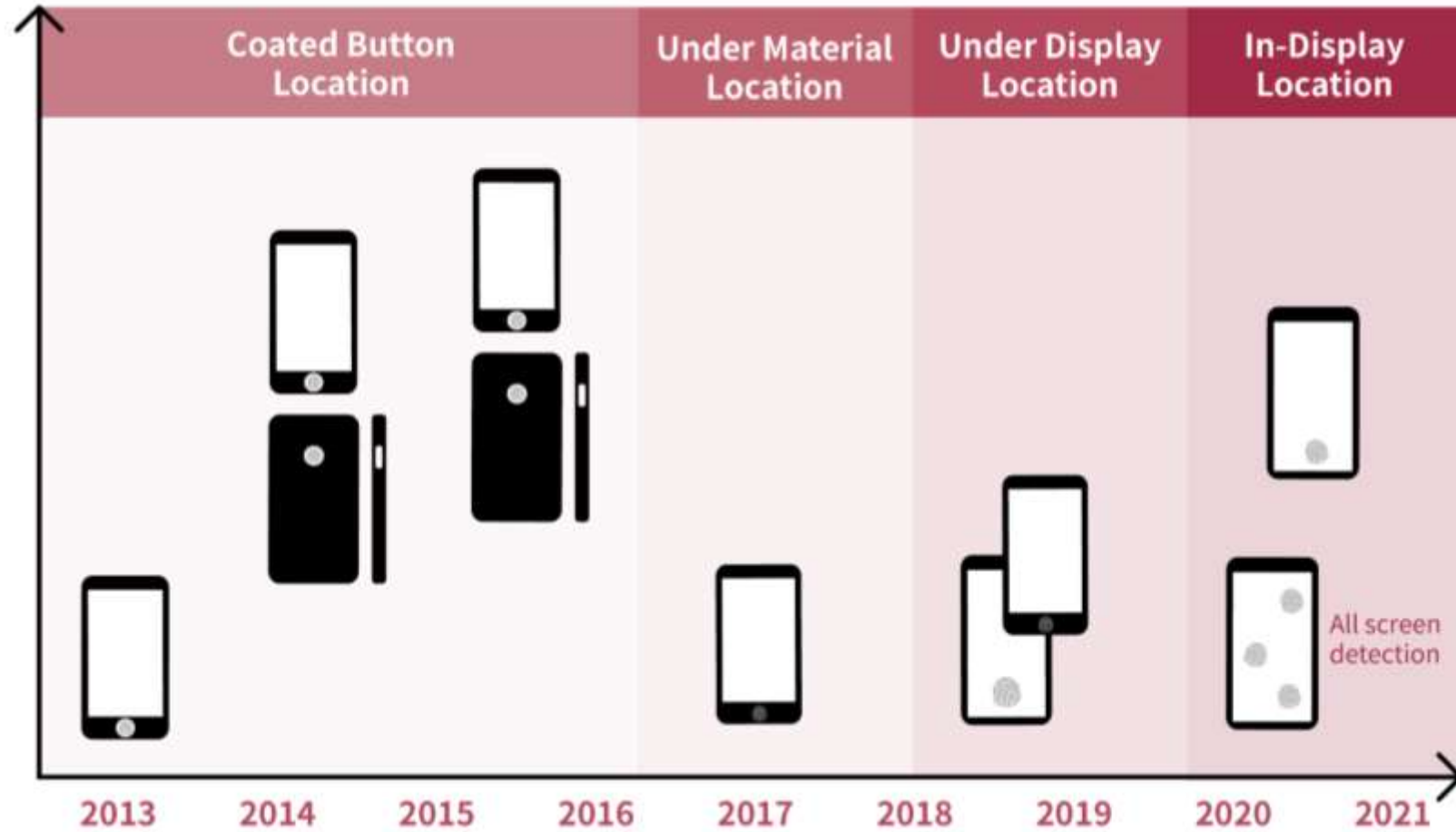
(Source : 2018 IHS Report)

## BioSign 전략

- 프리미엄 스마트폰용 차세대 지문인식 기술 Under-Display 시장 진입 및 선점
- 중저가 스마트폰용 초소형센서 시장점유율 제고
- 글로벌 주요 센서업체와 협력관계 강화 (Under-Display & 정전방식 센서)
- 세트메이커 기준 고객 다변화 (한국 → 중국 등)

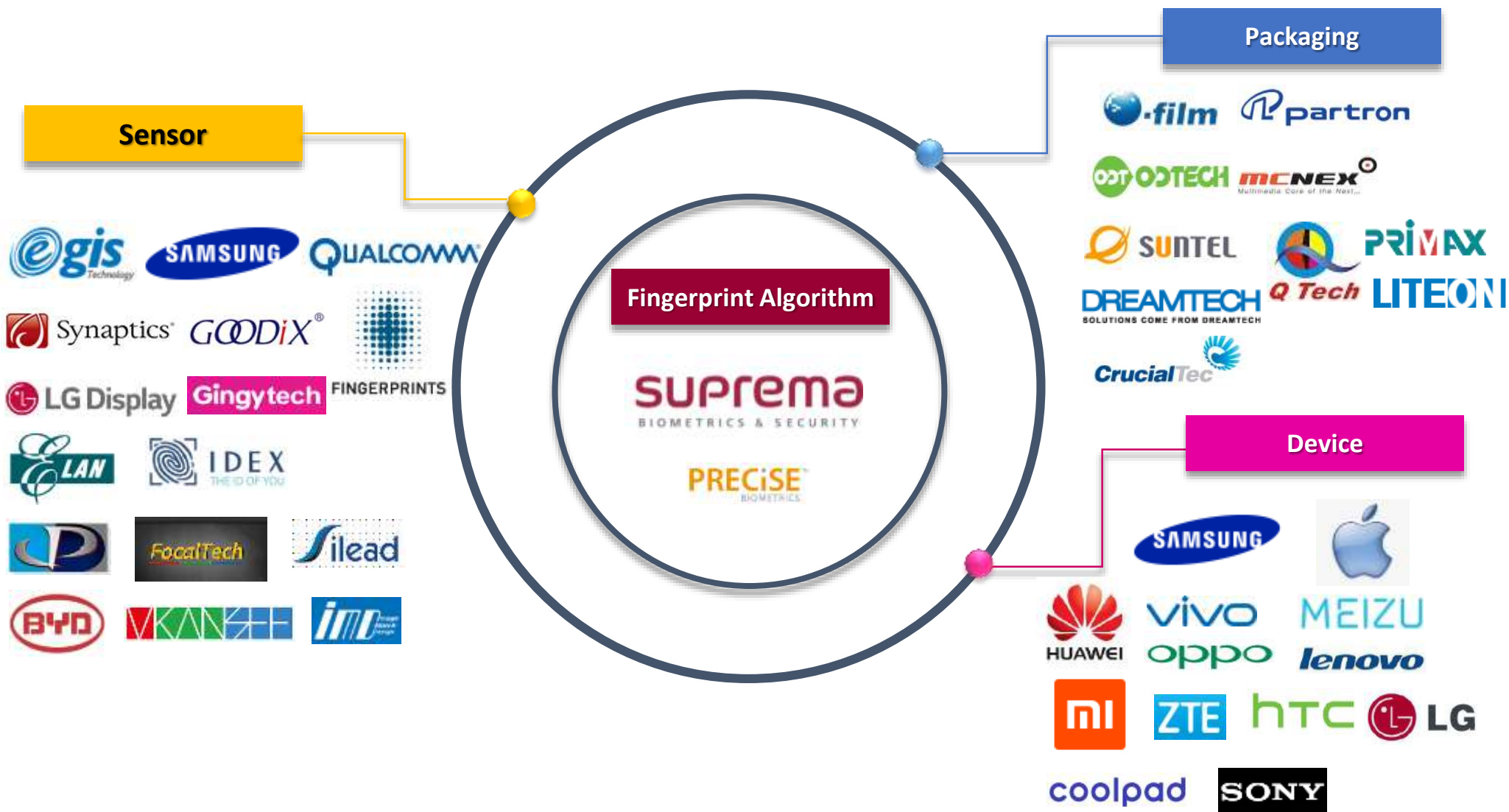
# II-1 BioSign – Fingerprint Integration Roadmap

Seamless Technology Development



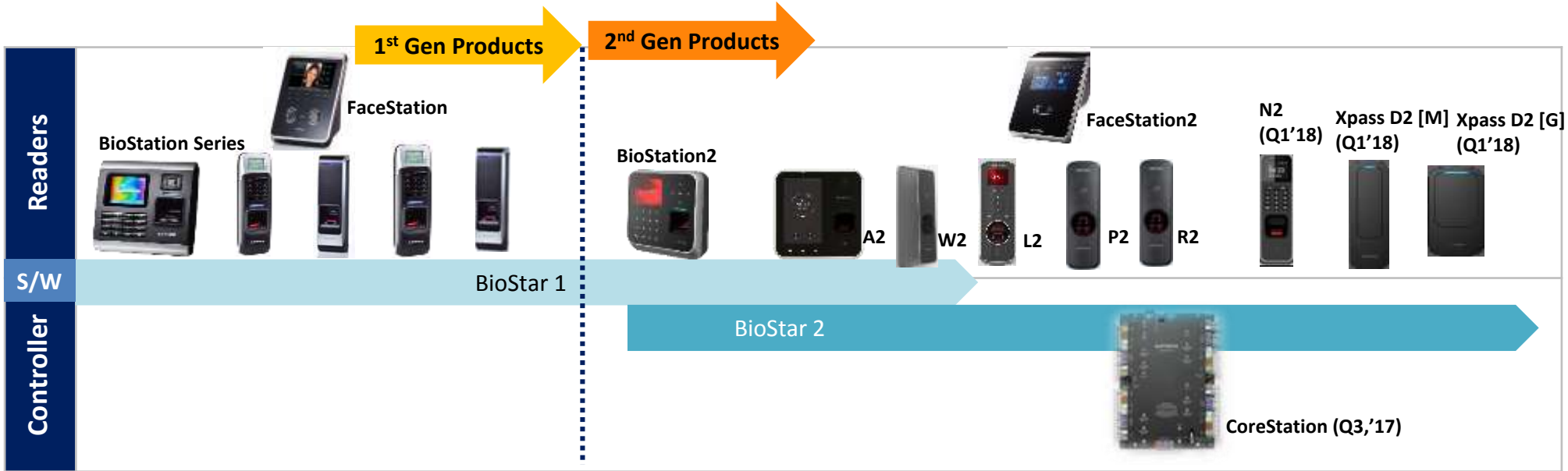
# II-1 BioSign – Market Eco System

SUPREMA's Co-working in Smartphone supply chain



# II-2 BioStar – Key Features

Biometric Systems for Access Control & Time Attendance Management



## BioStation [Fingerprint Reader]



World's Fastest Performance



The Most Accurate & Highest Security  
- Advanced Live Finger Detection



Best in Class Features

## FaceStation [Face Recognition Reader]



World's Fastest Performance



Highest Operating Illuminance  
- 0 lux to 25,000lux



Enhanced Security  
- Live Face Detection  
- IR based Technology

## CoreStation [Controller]



Intelligent Centralized Biometric Access Control



Enterprise-level Capacity  
- Max 500,000 user  
Improved Security

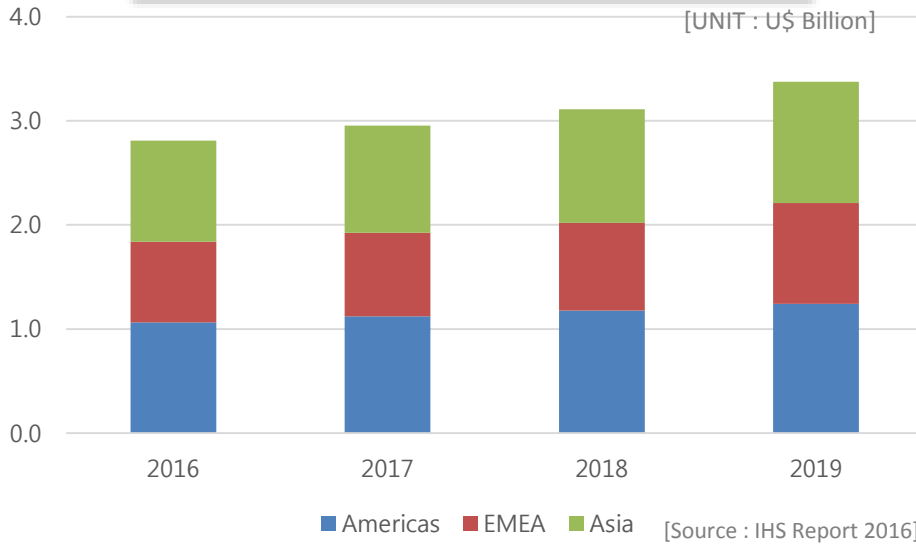


System Flexibility & Scalability

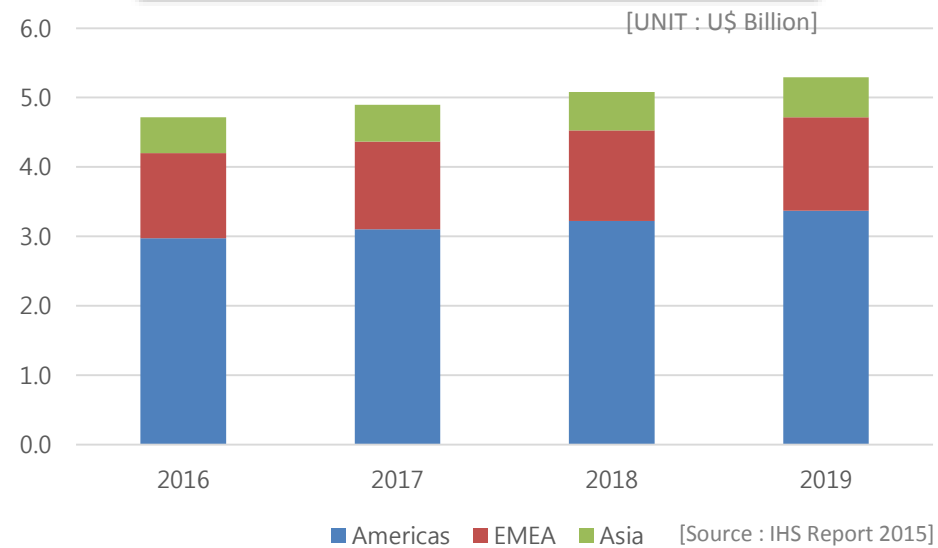
# II-2 BioStar – AC & TA Market

SUPREMA is well acknowledged as a best player in industry leading technologies

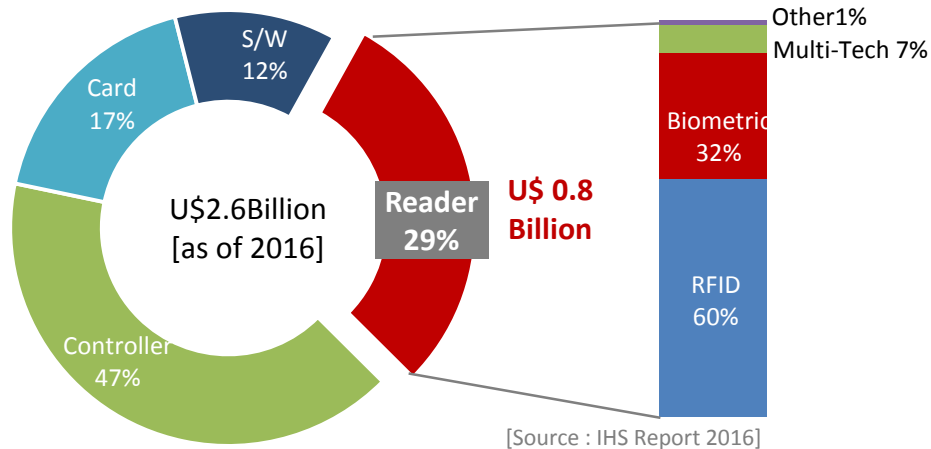
### 출입보안시장규모



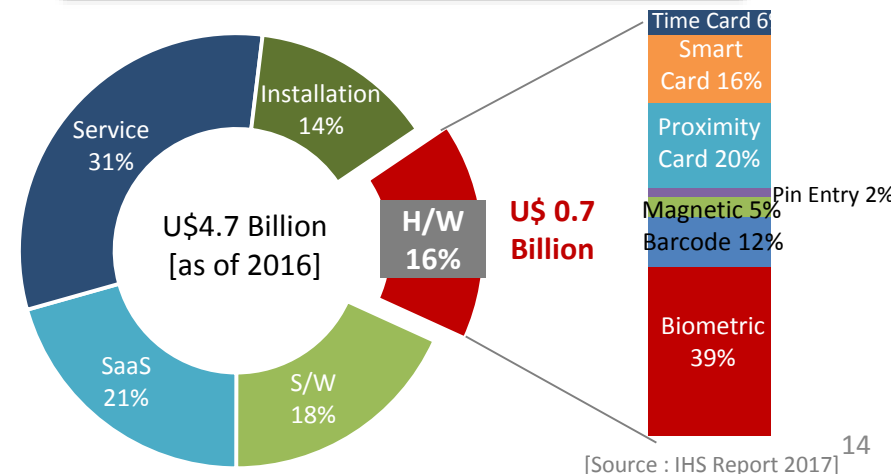
### 근태관리시장규모



### 출입통제시장구성



### 근태관리시장구성

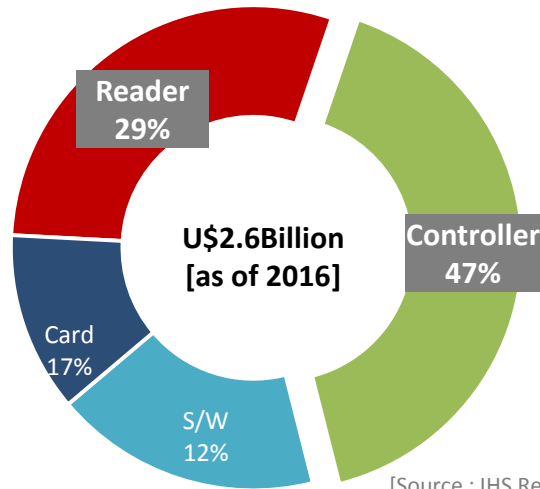


# II-2 BioStar –Plan to Expansion

Expanding the Product Portfolio to Controller, Biggest Market of AC Market

출입보안시장의 메인시장인 컨트롤러로 제품다변화 및 엔터프라이즈급 시장 진입

출입통제  
시장구성



CoreStation

지능형 바이오인식 중앙제어시스템

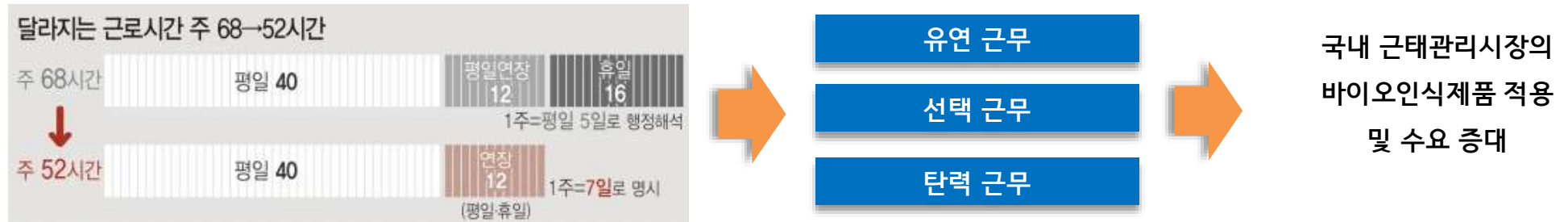




# II-2 BioStar – Plan to Expansion

Customer Diversification into Domestic Market

‘주52시간 근무제 시행’으로 정확한 근태관리를 위한 국내근태시장의 바이오인식 제품 도입 전망



## Why SUPREMA ?

글로벌  
근태관리  
시장진출

- 전세계 100여개국의 다양한 근로기준법에 맞는 제품 공급 실적 다수 보유

국내  
근태관리  
시장진출

- 현대건설 등 국내 대형건설사의 국내외 건설 현장 노무자 관리시스템 공급 등

검증된  
근태관리  
솔루션

- 세계 최고 수준의 바이오인식 기술적용을 통한 제품의 신뢰성
- 국내 최장 3년 무상서비스 적용

세계 최고  
제품 및  
서비스

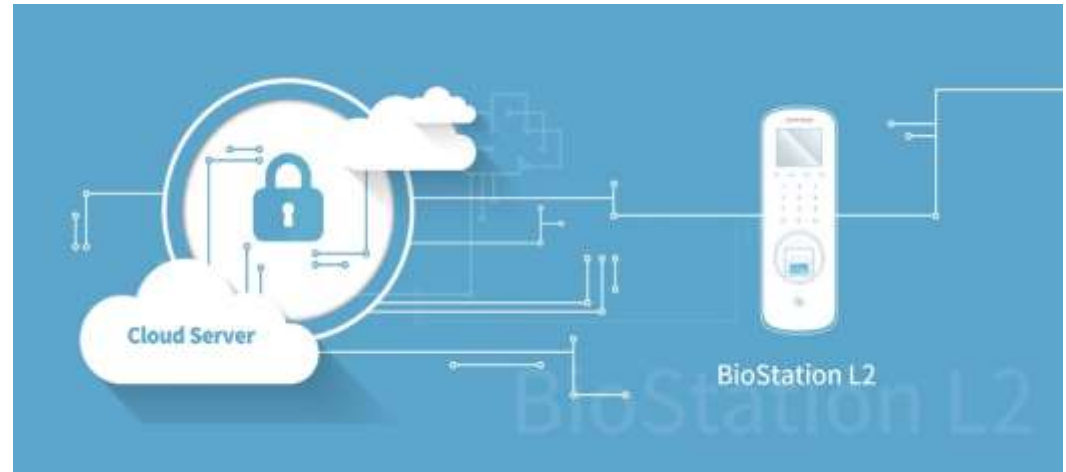
# II-2 BioStar – Plan to Expansion

Customer Diversification into Domestic Market

SK계열사 NSOK 무인경비 (OEM사업)



SKT T-View 스마트 출입통제 (정규Brand)



Cloud 서버를 통한 스마트 보안시스템  
(Without Local PC or S/W)

# II-2 BioStar – Achievement & Plan to Expansion

Expanding the Product Portfolio to Controller, Biggest Market of AC Market

## 슈프리마 시장점유율 (글로벌 출입통제시장)

### MS4.6 Market Shares for Access Control Biometric Readers

World 2015 & 2016 - \$ Revenues

	Company Name	2015 Share	2016 Share	Difference
1	Morpho	14.1%	14.1%	0.0%
2	Suprema	8.5%	8.7%	0.2%
3	Anviz Global	6.5%	6.5%	0.0%
4	ZKTeco	6.0%	6.3%	0.3%
5	Hitachi	4.8%	5.0%	0.2%
6	FingerTec	4.4%	4.3%	-0.1%
7	Iris ID Systems Inc.	2.9%	3.1%	0.2%
8	Union Community	2.7%	2.7%	0.0%
=8	Secom	2.5%	2.7%	0.2%
10	Allegion	2.4%	2.2%	-0.2%
	Others	45.2%	44.4%	-0.8%
2015 Market Size:		\$247.9 Million		
2016 Market Size:		\$262.3 Million		

Notes

(1) Market shares represent the market in 2015 and 2016, these do not reflect acquisitions made in 2017.

Source: IHS Markit

© 2017 IHS Markit








### BioStar 전략

- 2세대 신제품 라인업 및 매출 확대
- 주52시간제 시행에 따라 국내 근태시장 선점
- 국내 사업 다각화 (SK OEM사업, SKT 스마트출입보안시스템 등)
- 제품 포트폴리오 확대 (바이오인식 → 컨트롤러) 및 신제품 컨트롤러 시장 진입
- 현지화 전략을 통한 전략 지역(유럽, 북미, 중동) 시장 점유율 제고

# II-3 SFM – Key features

World's Most Widely-Used Embedded Fingerprint Module

	2004	2009	2010	2017	2018
SFM Series	 SFM 3000	 SFM 4000	 SFM 5000	 SFM 6000	
New Product					 SFM Slim



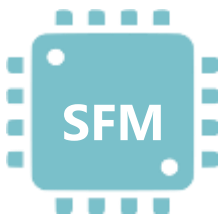
World's Fastest  
Matching Speed up to  
5 ,000 match/sec



EER less than 0.08%



Live Finger Detection  
FBI Certification



**Over 1,000,000**  
SFM Fingerprint Modules  
Sold Worldwide



**Over 100 countries**  
Technology reached

# II-3 SFM – Recent Innovation

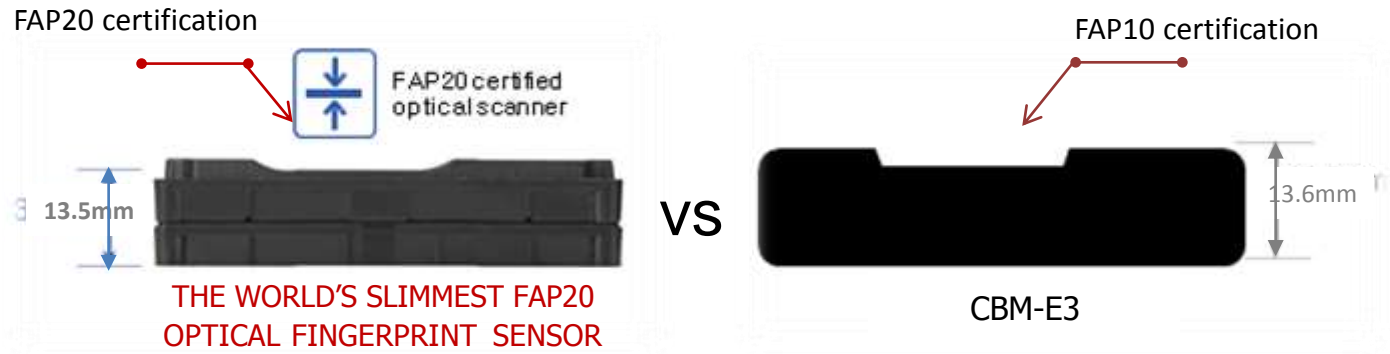
SFM Slim, The World's Slimmest Embedded fingerprint module

## SFM Slim High Precision FAP20 Compliant Embedded Fingerprint Module



13.5mm, The World's Slimmest FAP20 Optical Fingerprint Sensor

### SFM Slim vs CBM (OT-Morpho)



MDR (Multi Dynamic Range) Technology

고성능 위조지문방지  
LFD (Live Finger Detection)

최고의 인증속도  
1:1000 / 0.4 sec

Mass templates storage  
➔ Up to 22,000

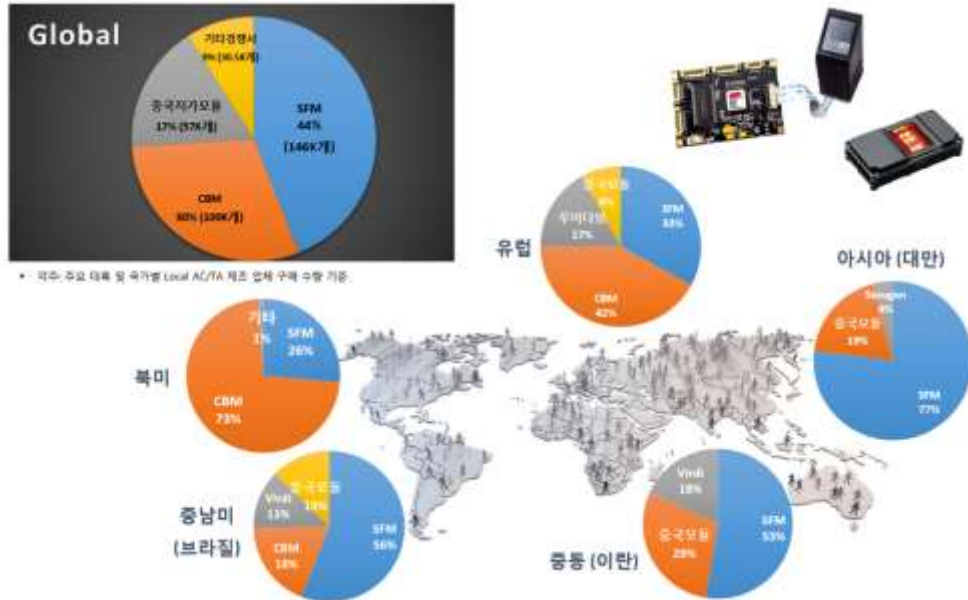
Supporting serial and  
USB interfaces

Easy integration without  
additional bracket

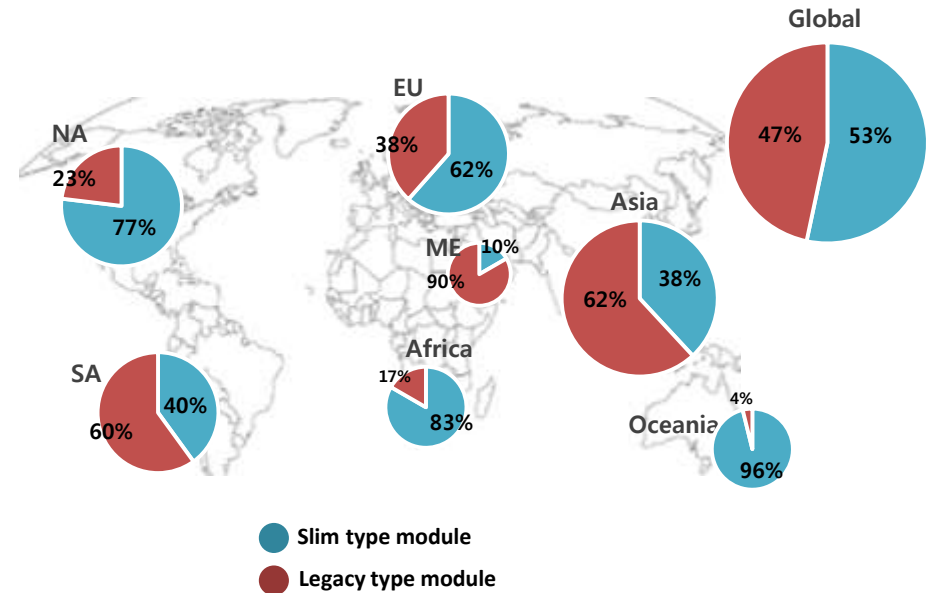
# II-3 SFM – Market & Strategies

World's Most Widely-Used Embedded Fingerprint Module

## Global No.1 Module – SFM



## Module Demand by Module Type



## SFM 전략

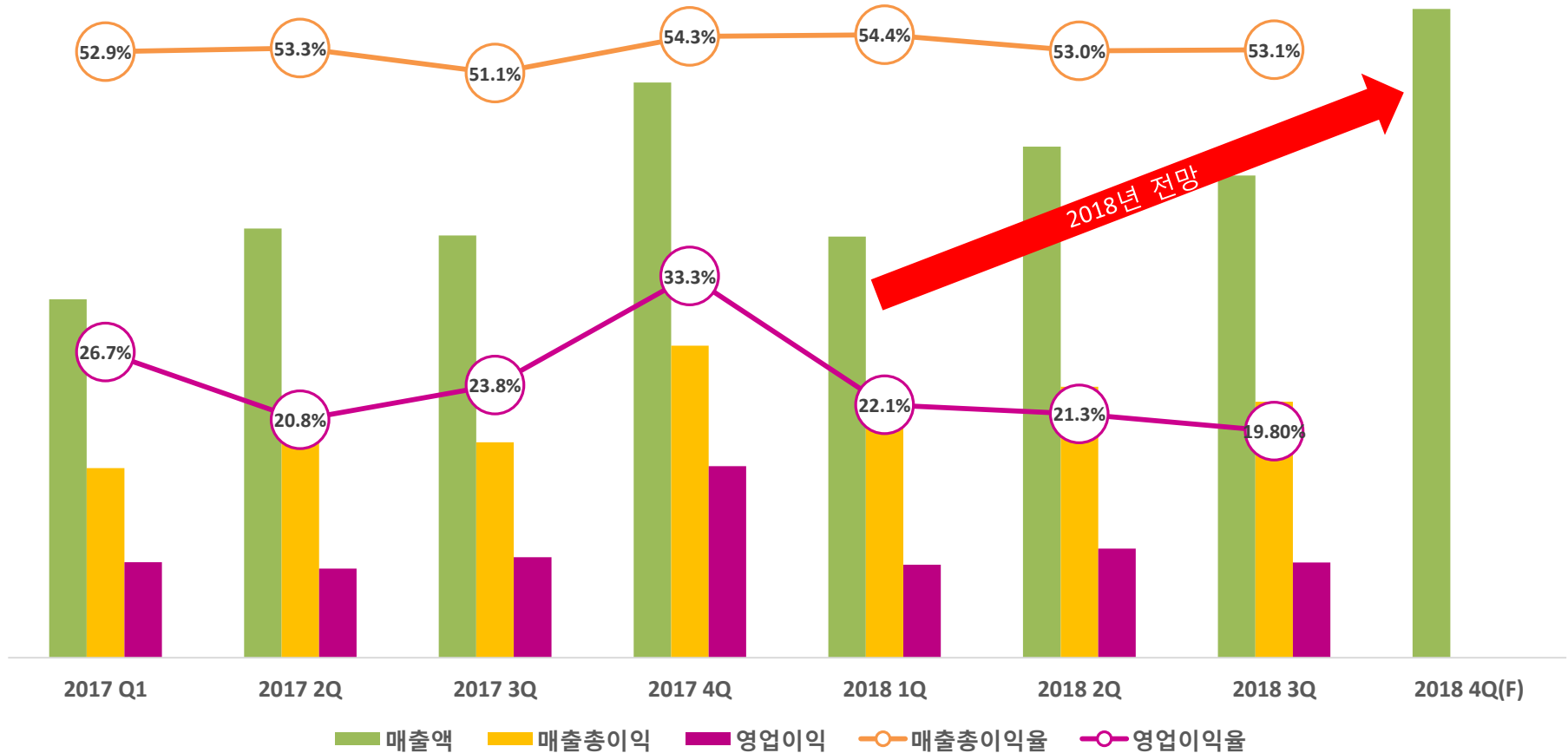
- 프리미엄 제품 및 디자인 선호도가 높은 선진 북미 및 유럽의 Slim Module 시장 진입
- 핵심기술력 강화 및 기술주도력 제고
  - 고성능 지문인식기술
  - 매칭 속도 및 정확도 (최저 FRR/FAR) 제고
- IoT 및 자동차 분야 등 다양한 분야로 확대 가능한 모듈 및 기술개발

# II-4 Business Outlook

Sustainable Growth and Profit based on Leading Product Line-up

기술 및 시장의 변화에 선제적 대응하고, 신제품 조기 출시를 통해 지속 성장

## 분기별 매출 및 이익 현황



# 2018 Investor Relations

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## Investment Highlights



# III-1 2<sup>nd</sup> Take-off as Product Diversification

Product & Market Diversification drives the Sustainable growth

2G 신제품, 전략지역 및 국내 매출확대로 지속적인 성장 기틀 구축

## BioSign

- 프리미엄 스마트폰용 차세대센서 Under-Display 시장 진입 및 선점
- 중저가 스마트폰용 초소형센서 시장점유율 제고
- 글로벌 주요 센서업체와 협력관계 강화



## BioStar

- 주52시간제 시행에 따라 국내근태시장 선점
- 2G 신제품 매출확대 (FST 2 등)
- 현지화 전략을 통한 전략지역 (북미, 유럽, 중동) 시장점유율 확대
- 엔터프라이즈급 출입보안시장 진입 (CoreStation)

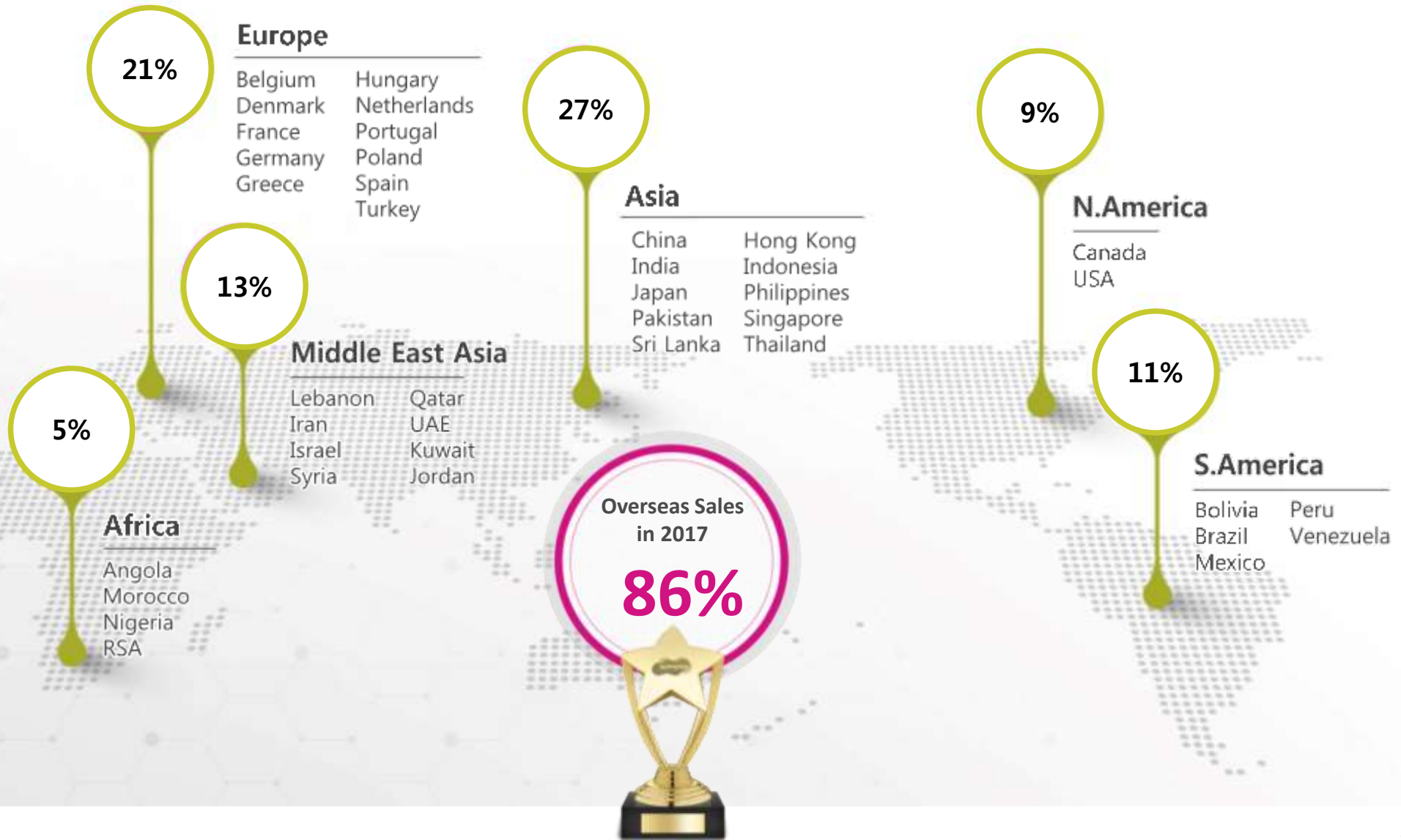
## SFM

- 프리미엄 제품 및 디자인 선호도가 높은 북미 및 유럽 Slim 모듈 시장 진입
- IoT 및 자동차 등 다양한 분야에 적용 가능한 모듈 개발



# III-2 Global Sales Reach & Network

Customer diversification across appx 1000 partners over 100 countries



# III-3 Global Partners

Customer diversification across appx 1000 partners over 100 countries



# III-4 Global Brand Awareness

Various product portfolio based global brand power



## Suprema to Showcase Latest BioEntry, BioStar Solutions at Security Essen 2016

Posted on September 13, 2016

Suprema is set to showcase its BioEntry W2 access control solution at the Security Essen 2016 security and fire prevention trade show in Germany.

It is the latest professional push for BioEntry W2, which is designed for public applications and offers a fingerprint scanning matching speed of 150,000 per second. The system was launched this past June and showcased at the [IFSEC 2016 conference](#), and has also received a [promotional award](#) from Europe Software Partner Disconnect, which has called it "a perfect access control solution for tough environments and outdoor installations."

Suprema is also going to showcase the latest version of its [BioStar 3 biometric software solution](#) at the event. Called BioStar 3L, it has a greater emphasis on line and alternative scanning flexibility, with new features aimed at streamlining the user experience for administrators.



BioEntry W2

## Suprema Launches BioEntry W2, a Multi RFID Reading, IP67-rated Vandal-proof Fingerprint Access Control Device

July 14th - 2016 10:00 AM

## Suprema's BioEntry W2 is a Fast Reader of Fingerprints, Smart Cards

Posted on June 13, 2016

Smart-based Suprema has announced BioEntry W2, the latest in its line of [access control solutions](#).

It revolves around fingerprint scanning, and is used in a range of environments including:

- Features a 2GB memory allowing for the ability to identify credentials of up to 100,000.
- Its 1.2GHz quad core processor enables matching using 150,000 profiles per second.

also features smart card reading technology and meets RFID card standards including ISO14443, EMV, MIFARE, HID Prox, MIFARE, and NFC. This combination of the device's fingerprint scanning technology (though, in a statement announcing the device, Suprema stated that BioEntry W2 also sports the company's proprietary access detection technology, which streamlines possible fraud using various fake fingerprint materials including clay, rubber, silicon, etc.).

It shows up in its solution at IFSEC 2016 in London next week, where the company will share a booth with software partner BioConnect.



## Suprema's BioSign Supports World's Smallest Fingerprint Sensor

Posted on February 10, 2016

Suprema's security solutions provider, Suprema has announced a major new offering, Contact Design. It's a mobile-focused solution supporting the world's smallest fingerprint sensor, the company says.

The sensor measures in 4mm by 4mm, offering advantages to OEMs with respect to reduce production costs and greater design flexibility. Moreover, Suprema claims in a statement that Contact "offers the lowest FMR (false acceptance rate) in the market," and that it uses "the world's fastest" and "most efficient and effective algorithm to date."

Commenting on the new offering, Suprema VP Dr. Brian Song pointed out that, with its low production costs, BioSign could offer unique advantages to OEMs in the mid-range smartphone market. And to small size allows for a range of potential applications in smartwatches, wearables, and the [Internet of Things](#).

The company plans to unveil the device at next week's Mobile World Congress, where BioSign's small size and Suprema's solid claims about its efficiency should generate substantial interest among attendees, particularly, how that encoder benefits are becoming [2015/2016/2016/2016](#).



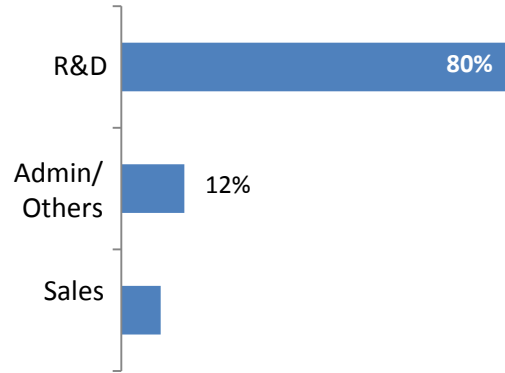
# III-5 In-house R&D Capability

The Capabilities for World's Best Biometric Technologies



## 연구개발 인력

전체 임직원의 **80%**



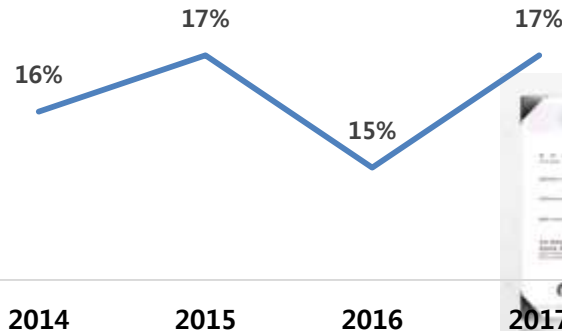
## 우수한 석/박사급 연구인력

전체 임직원의 **23%**

- Chairman JW Lee Ph D/Seoul Nat'l Univ.
- CEO BS Song Ph D/Seoul Nat'l Univ.
- V.President YS Moon Ph D/Seoul Nat's Univ.
- V.President HS Yang Ph D/Seoul Nat's Univ.
- Director BG Park Ph D/Seoul Nat's Univ.
- Director SY Lee Ph D/Seoul Nat's Univ.
- Director KJ Seo Ph D/KAIST
- Director HC Kim Master / Univ of Wisconsin
- Director SJ Lee Master /Seoul Nat's Univ.
- Director DM Shin Master / Korea Univ.

## 연구개발비

매출액의 **15~17%**



## 지적재산권

국내외 등록특허 **83건**

국내외 출원특허 **44건**

[As of Sept 2017]



# 2018 Investor Relations

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## Appendix

## “Similar but BIG Different”



- IR Camera
- IR Illumination
- 3D Sensing



### SUPREMA'S FaceStation 2

### iPhone X

	Operating Mode	Security (FAR)	Accuracy (FRR)	Matching Speed	Operating Illumination	Features
FaceStation 2 [SUPREMA]	Identification 1:3000	1/5,000,000	< 1%	< 0.5ms	Up to 25,000 LUX	<ul style="list-style-type: none"> <li>▪ 특허받은 위조인증방지를 위한 LFD기능</li> <li>▪ User 연령제한 없음</li> </ul>
iPhone X [APPLE]	Verification 1:1	1/1,000,000	N/A	1~2 seconds	N/A	<ul style="list-style-type: none"> <li>▪ Machine Learning</li> <li>▪ 13세이하 어린이 사용자제 권고</li> </ul>

# 재무상태표 (연결)

(단위 : 백만원)	2015년	2016				2017				2018		
	4분기	1분기	2분기	3분기	4분기	1분기	2분기	3분기	4분기	1분기	2분기	3분기
유동자산	46,716	48,273	51,524	52,284	58,464	57,339	63,141	65,854	65,044	65,909	71,049	73,806
현금 및 현금성자산	12,838	12,544	15,558	19,841	31,925	33,226	23,467	27,276	31,256	31,953	26,438	17,399
유동금융자산	21,923	24,025	21,826	18,499	14,238	13,673	26,335	24,674	17,530	19,715	26,327	39,174
매출채권 등	4,653	5,371	6,569	5,516	7,789	5,408	6,437	6,872	8,084	5,337	7,981	7,392
재고자산	6,048	5,119	5,959	6,747	5,300	5,032	6,115	6,888	6,490	8,836	8,798	8,391
비유동자산	34,384	35,787	35,779	36,039	36,204	36,894	36,473	36,770	38,235	38,755	39,227	39,124
비유동금융자산	19,531	20,949	21,045	21,007	21,040	21,849	20,744	18,204	21,733	23,191	23,882	27,274
유형자산	6,495	6,363	6,248	6,078	5,202	5,095	4,978	4,978	4,968	5,027	5,423	5,408
무형자산	8,206	8,255	8,231	8,652	8,885	9,195	9,350	9,393	9,479	9,410	9,137	8,738
<b>자산총계</b>	<b>81,100</b>	<b>84,060</b>	<b>87,303</b>	<b>88,323</b>	<b>94,667</b>	<b>94,233</b>	<b>99,614</b>	<b>102,624</b>	<b>103,279</b>	<b>104,664</b>	<b>110,277</b>	<b>112,930</b>
유동부채	3,616	3,874	4,126	3,733	5,806	4,959	6,907	6,312	5,302	5,057	4,729	4,709
차입금	0	0	0									
매입채무	2,551	2,661	2,902	3,339	4,710	4,214	6,217	5,411	3,987	4,103	3,664	3,500
비유동부채	354	444	507	601	630	669	713	761	761	791	761	751
<b>부채총계</b>	<b>3,970</b>	<b>4,318</b>	<b>4,633</b>	<b>4,334</b>	<b>6,435</b>	<b>5,629</b>	<b>7,620</b>	<b>7,073</b>	<b>6,064</b>	<b>5,848</b>	<b>5,490</b>	<b>5,461</b>
자본금	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540
자본잉여금	73,244	73,244	73,244	73,244	73,244	73,244	73,244	73,244	73,244	73,244	73,244	73,244
<b>자본총계</b>	<b>77,130</b>	<b>79,742</b>	<b>82,670</b>	<b>83,989</b>	<b>88,232</b>	<b>88,604</b>	<b>91,994</b>	<b>95,551</b>	<b>97,215</b>	<b>98,816</b>	<b>104,786</b>	<b>107,469</b>



# 재무상태표 (개별)

(단위 : 백만원)	2015년	2016				2017				2018		
	4분기	1분기	2분기	3분기	4분기	1분기	2분기	3분기	4분기	1분기	2분기	3분기
유동자산	46,716	48,273	51,524	52,146	58,392	57,238	63,128	65,744	64,968	65,755	70,917	73,492
현금 및 현금성자산	12,838	12,544	15,558	19,729	31,857	33,191	23,414	27,147	31,140	31,855	26,262	17,209
유동금융자산	21,923	24,025	21,826	18,499	13,284	12,856	26,335	24,670	17,530	19,725	26,426	39,123
매출채권 등	4,653	5,371	6,569	5,554	7,856	5,401	6,572	7,023	8,184	5,449	8,135	7,524
재고자산	6,048	5,119	5,959	6,686	5,233	4,976	6,024	6,762	6,401	8,657	8,646	8,250
비유동자산	34,384	35,787	35,779	36,142	36,354	37,038	36,615	36,939	38,438	38,958	39,429	39,322
비유동금융자산	19,531	20,949	21,045	21,007	21,503	20,838	21,204	18,204	21,730	23,188	23,882	18,536
유형자산	6,495	6,363	6,248	6,077	5,198	5,090	4,973	4,951	4,962	5,020	5,413	5,395
무형자산	8,206	8,255	8,231	8,296	8,577	8,887	9,041	9,085	9,171	9,102	8,829	8,430
<b>자산총계</b>	<b>81,100</b>	<b>84,060</b>	<b>87,303</b>	<b>88,288</b>	<b>94,746</b>	<b>94,276</b>	<b>99,743</b>	<b>102,684</b>	<b>103,406</b>	<b>104,714</b>	<b>110,345</b>	<b>112,814</b>
유동부채	3,616	3,874	4,126	3,720	5,797	4,948	6,918	6,290	5,256	4,971	4,620	4,561
차입금	0	0	0	0	0	0	0	0	0	0	0	0
매입채무	2,551	2,661	2,902	3,327	4,701	4,203	6,227	5,390	3,941	4,018	3,562	3,364
비유동부채	354	444	507	601	630	669	713	761	761	791	761	751
<b>부채총계</b>	<b>3,970</b>	<b>4,318</b>	<b>4,633</b>	<b>4,321</b>	<b>6,427</b>	<b>5,618</b>	<b>7,631</b>	<b>7,052</b>	<b>6,018</b>	<b>5,763</b>	<b>5,382</b>	<b>5,313</b>
자본금	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540	3,540
기타불입자본금	73,244	73,244	73,244	73,244	73,244	73,244	73,244	73,244	73,244	73,244	73,244	73,244
<b>자본총계</b>	<b>77,130</b>	<b>79,742</b>	<b>82,670</b>	<b>83,967</b>	<b>88,319</b>	<b>88,658</b>	<b>92,112</b>	<b>95,632</b>	<b>97,388</b>	<b>98,951</b>	<b>104,964</b>	<b>107,501</b>

# 손익계산서 (연결)

(단위 : 백만원)	2017년					2018년				
	1분기	2분기	3분기	4분기	TOTAL	1분기	2분기	3분기	TOTAL	
매출액	9,511	11,248	11,114	15,189	47,062	11,155	13,395	12,872	37,422	
매출원가	4,433 46.6%	5,283 47.0%	5,355 48.2%	6,965 45.9%	22,036 46.8%	4,978 44.6%	6,296 47.0%	6,010 46.7%	17,283 46.2%	
매출총이익	5,078 53.4%	5,965 53.0%	5,759 51.8%	8,224 54.1%	25,026 53.2%	6,177 55.4%	7,100 53.0%	6,862 53.3%	20,139 53.8%	
판관비	2,533 26.6%	3,690 32.8%	3,093 27.8%	3,303 21.7%	12,619 26.8%	3,700 33.2%	4,240 31.7%	4,205 32.7%	12,146 32.5%	
영업이익	2,545 26.8%	2,275 20.2%	2,666 24.0%	4,922 32.4%	12,408 26.4%	2,477 22.2%	2,859 21.3%	2,657 20.6%	7,993 21.4%	
금융수익	241 2.5%	700 6.2%	606 5.5%	11 0.1%	1,558 3.3%	551 4.9%	1,763 13.2%	285 2.2%	2,598 6.9%	
금융비용	2,738 28.8%	-903 -8.0%	-316 -2.8%	2,566 16.9%	4,084 8.7%	349 3.1%	-30 -0.2%	216 1.7%	535 1.4%	
기타이익	50 0.5%	193 1.7%	277 2.5%	35 0.2%	554 1.2%	118 1.1%	1,028 7.7%	60 0.5%	1,206 3.2%	
기타비용	389 4.1%	21 0.2%	236 2.1%	651 4.3%	1,297 2.8%	184 1.7%	83 0.6%	38 0.3%	305 0.8%	
세전이익	-292 -3.1%	4,050 36.0%	3,630 32.7%	1,751 11.5%	9,139 19.4%	2,613 23.4%	5,597 41.8%	2,748 21.3%	10,958 29.3%	
법인세	-684 -7.2%	595 5.3%	209 1.9%	-171 -1.1%	-50 -0.1%	960 8.6%	-133 -1.0%	153 1.2%	979 2.6%	
당기순이익	392 4.1%	3,455 30.7%	3,421 30.8%	1,821 12.0%	9,089 19.3%	1,653 14.8%	5,730 42.8%	2,595 20.2%	9,978 26.7%	
EPS(원)	55	488	483	258	1,284	233	809	367	1,410	

# 손익계산서 (개별)

(단위 : 백만원)	2017년					2018년				
	1분기	2분기	3분기	4분기	TOTAL	1분기	2분기	3분기	TOTAL	
매출액	9,393	11,244	11,063	15,069	46,769	11,039	13,303	12,637	36,979	
매출원가	4,422 47.1%	5,256 46.7%	5,414 48.9%	6,893 45.7%	21,985 47.0%	5,032 45.6%	6,243 46.9%	5,930 46.9%	17,206 46.5%	
매출총이익	4,971 52.9%	5,988 53.3%	5,648 51.1%	8,176 54.3%	24,783 53.0%	6,007 54.4%	7,059 53.1%	6,707 53.1%	19,773 53.5%	
판관비	2,464 26.2%	3,651 32.5%	3,014 27.2%	3,153 20.9%	12,282 26.3%	3,568 32.3%	4,157 31.3%	4,206 33.3%	11,931 32.3%	
영업이익	2,507 26.7%	2,337 20.8%	2,634 23.8%	5,023 33.3%	12,502 26.7%	2,439 22.1%	2,902 21.8%	2,501 19.8%	7,842 21.2%	
금융수익	238 2.5%	698 6.2%	602 5.4%	2 0.0%	1,541 3.3%	555 5.0%	1,759 13.2%	285 2.3%	2,598 7.0%	
금융비용	2,738 29.1%	-903 -8.0%	-316 -2.9%	2,566 17.0%	4,084 8.7%	349 3.2%	-30 -0.2%	216 1.7%	535 1.4%	
기타이익	50 0.5%	193 1.7%	277 2.5%	35 0.2%	554 1.2%	118 1.1%	996 7.5%	59 0.5%	1,174 3.2%	
기타비용	389 4.1%	21 0.2%	236 2.1%	651 4.3%	1,297 2.8%	184 1.7%	82 0.6%	27 0.2%	293 0.8%	
세전이익	-331 -3.5%	4,111 36.6%	3,594 32.5%	1,843 12.2%	9,216 19.7%	2,579 23.4%	5,606 42.1%	2,601 20.6%	10,786 29.2%	
법인세	-684 -7.3%	595 5.3%	209 1.9%	-70 -0.5%	50 0.1%	960 8.7%	-133 -1.0%	153 1.2%	979 2.6%	
당기순이익	353 3.8%	3,516 31.3%	3,384 30.6%	1,913 12.7%	9,166 19.6%	1,619 14.7%	5,739 43.1%	2,449 19.4%	9,807 26.5%	
EPS(원)	50	497	478	270	1,295	229	811	367	1,406 0	



**Thank you**

**For further question, please contact to IR team**

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